

#### E- reputation Solvay policy and strategy

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September 25th, 2015

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# **SOLVAY** at a glance

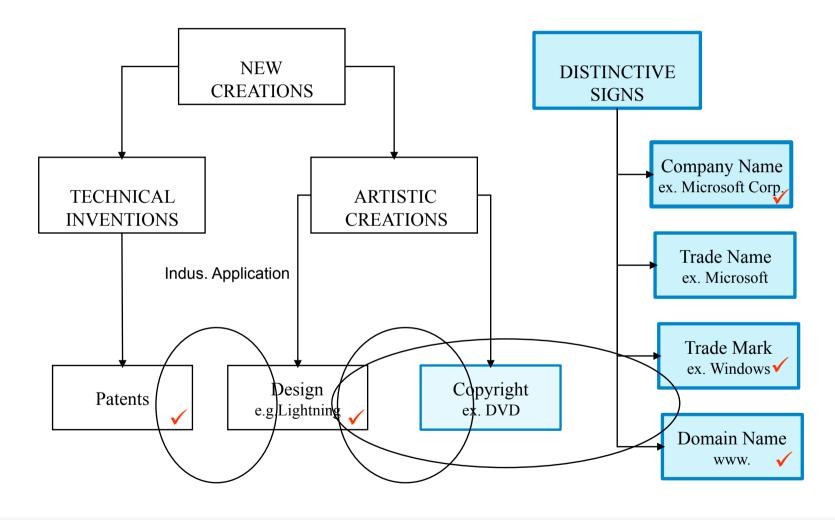
- Solvay is an international chemical Group that assists its industrial clients in finding and implementing ever more responsible and value-creating solutions.
- Founded in 1863 by Ernest Solvay in Belgium.
- Acquired specialty chemicals company Rhodia on 7 September 2011.
- It serves many markets, including energy and the environment, automotive and aeronautics, electrical and electronics. Solvay's chemists seek to bring sustainable responses to the challenges facing our planet.
- Solvay generates 90% of its net sales in activities where it is among the world's top three players.
- The Group is headquartered in Brussels and employs about 26,000 people in 52 countries.
- In 2014, it generated 10.2 billion euros of net sales. Solvay SA is listed on Euronext in Brussels and Paris.



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## **Intellectual Property**



SOLVAY

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## **Trademarks**

- Trademark protection: about 15.000 active TM registrations
- Corporate trademarks vs. product trademarks

SOLVAY SOLVAY

- ✓ Material scope : goods/services
- ✓ Territorial scope
- Impact rebranding corporate trademark

#### Trademark watches

- ✓ Trademark Registers
- ✓ Internet watches : complete watch vs limited watch



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## **Domain names**

- About 2150 domain names
- TOP 10

.com	716
.eu	199
.biz	185
.asia	151
.us	118
.info	90
.fr	74
.com.cn	62
.cn	59
.com.br	41

- No .brand (.solvay)
- Internal management through portal of registrar
- Communication model revisited impact on dns portfolio



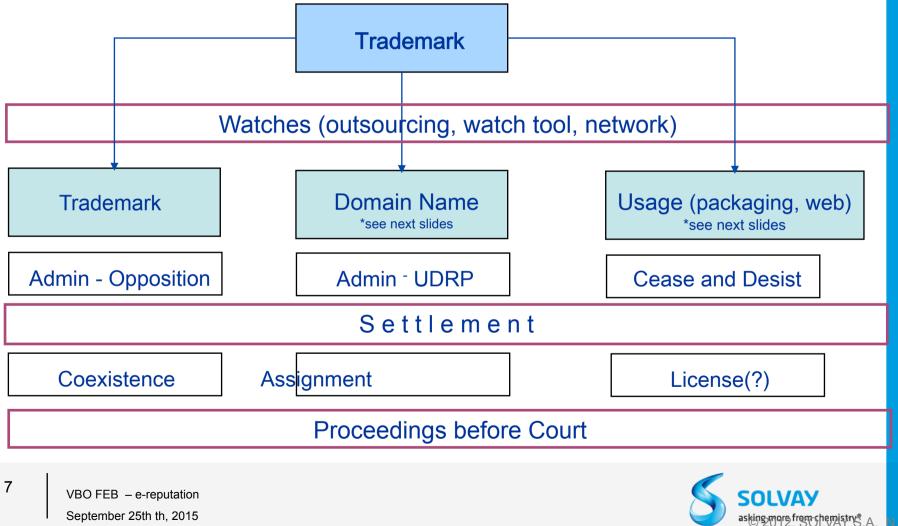


# **Solvay on Social Media**

- Communication model evolved
- Besides on corporate and local websites, Solvay is active social media:
  - LinkedIn
  - Facebook
  - Twitter
- Other tools
  - You Tube
  - Apps



#### **Trademarks – Options against use by 3rd parties**



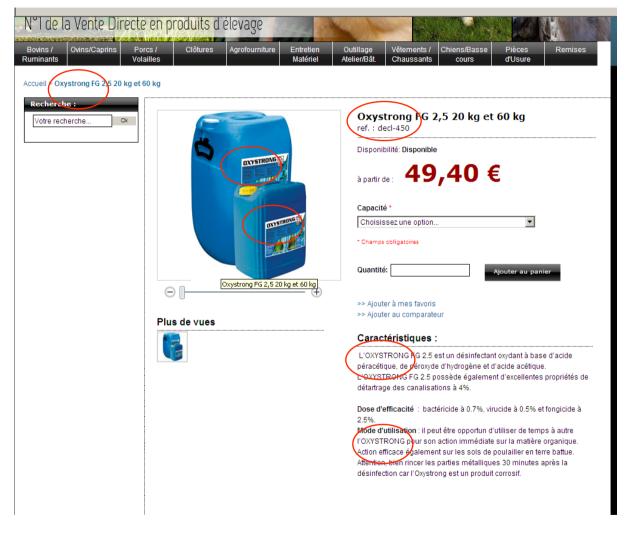
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## **Trademarks – use on Internet or in Dns**

- Cybersquatting (domain names)
- Misleading reference (use of TM)
- E-market place: sale of counterfeited goods and/or TM infringement (Alibaba, Made-in-China, Ec21 etc)
- Phishing
- Option "All inclusive"



#### **Some examples**









#### **Pruduct Class**

Acid

Alkali

Inorganic Chemicals

Oxide

Pigment & Dyestuff

Resin

#### **Contact Us**

Tianjin Solvay Chemical Co.,Ltd.





**Tianjin Solvay Chemical Co., Ltd.**, established in 1998, is mainly dedicated to manufacture and commercialization of industrial chemical products. With a mature marketing network and excellent marketing team. It has long-term and stable partners in international and domestic chemical trade.

The founding members of Solvay Chemicals have extensive general management experience with global 500 multi-national corporations and with sound knowledge of the chemicals industry in Asia.

We look forward to working with you in delivering products that are competitively priced and yet without compromising on lot-to-lot consistency in quality and service reliability......

New Product

LDPE

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Lithopone



Oxalic Acid

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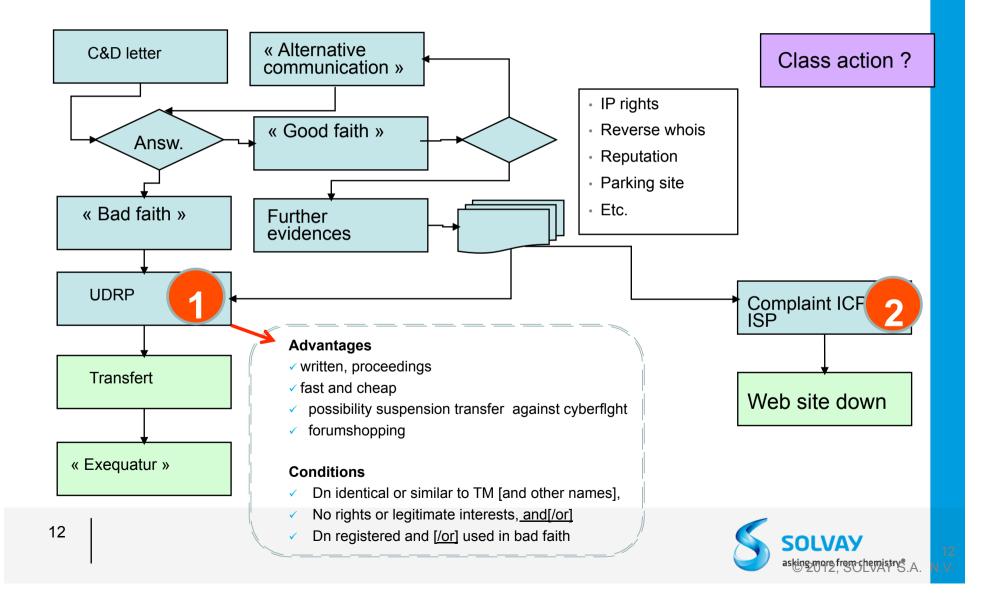
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E-mail:solvay@solvaychem.com <div

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## **Domain Names – UDRP and ICP/ISP**



### Thank you for your attention ! Questions ?

#### → Be flexible and creative !



