Data and Competition Law

Alexandre de Streel UNamur and CRIDS

Brussels, 13 May 2016

1

Commissioner Vestager, 17 January 2016

- I hope it makes clear that <u>we don't need a whole new competition</u> <u>rulebook for the big data world.</u> Just as we didn't need one for a world of fax machines, or credit cards, or personal computers. What we do need is to pay close attention to these markets and to take action when it's necessary.
- Competition rules can't solve every problem on their own. But they can make an important contribution to <u>keeping digital markets level</u> <u>and open.</u> So that consumers get innovative products at the right prices. And so that digital entrepreneurs, however big or small, have a fair shot at success

Policy Reports

- EU EDPS: Privacy and competitiveness in the age of big data (March 2014)
- German MonopolKommisssion: Competition Policy in Digital Markets (May 2015)
- UK CMA: Commercial use of consumer data (June 2015)
- French and German NCA: Competition Law and Data (May 2016)

Mainstream view

- Focus on data more than algorithms
- Competition policy can deal with data issues
 - Apply the standard theories
 - Market power: power over price and quality, power to act independently
 - Harm to consumer welfare
 - Case-by-case analysis but market power and harm is unlikely
- Competition policy is a complement and not a substitute to other legal instruments
 - Consumer protection
 - Privacy regulation

Personal data and Big data

- Competition law and Personal data
 - Any information that can identify individuals directly or indirectly
 - Issues
 - Discrimination
 - Privacy
 - Relationship between competition law protecting consumer welfare and privacy protecting the fundamental right of privacy
- Competition law and Big Data
 - Collection, storage and analysis of very large datasets (not only personal data, also anonymised data)
 - To reveal patterns of information not visible from smaller datasets
 - Issues: algorithmic governance and power

Market power

- Intensity of barriers to entry
 - Data is non-exclusive and non-rivalrous, not like oil
 - Data is short-lived
 - Data is ubiquitous, inexpensive and easy to collect
 - BUT data collection can be limited by contractual restriction and/or hard to get (e.g. health data)
 - Data storage: requires data centres (like 'power plants')
 - Data analytics: based on deep learning algorithm
- Feedback loops
 - User loop: more users \rightarrow more data \rightarrow better quality \rightarrow more users
 - Monetisation loop: more users/data → more ads → more investment → more users/data
 - Thanks to direct and indirect network effects

Theories of harm

- Data economics have positive welfare effects
- Innovation and efficiency
 - Better products and better process
 - McAfee: companies that make the most of their data are 5% more productive and 6% more profitable than their competitors
 - McKinsey: possible savings of up to €300 billion a year in the public services in the EU
- Free services
 - Customer data are monetized on the other side of the two-sided market
- More targeted products and dynamic pricing
 - Reduce information costs
 - Welfare effect of perfect discrimination

Theories of harm

- Exploitative abuses in 'free' markets
 - Excessively low privacy protection (German Facebook case)
- Exclusionary abuses
 - Refusal to give access to an essential facility (close to IMS case)
 - Leverage (French energy case, Belgian lottery case)
 - Raise rival costs
- Discrimination
 - Against consumers
 - Against competitors (Google case)

Relationship between Competition law and other legal instruments

- Not substitute
 - Case Asnef-Equifax (2006)
 - Any possible issues relating to the sensitivity of personal data are not, as such, a matter for competition law, they may be resolved on the basis of the relevant provisions governing data protection
- But complement
 - Data portability will help switching
 - but may be not enough: need of interoperability
- Institutional design
 - FTC review of Facebook/WhatsApp: Director of the Bureau of Consumer Protection reminded the privacy obligations

Traditional and new issues

- Where lies the market power?
 - Data collection
 - Multi-sided markets with free and not free segments
 - Data as essential facility
 - Non price exploitation
 - Data storage
 - Servers as a public utility
 - Data analysis
 - Deep learning algorithm
 - Steeper experience curve
 - Autonomy and liability

Traditional and new issues

- Can the market power be abused and what can be the remedies
 - Give access to data
 - Give access to algorithm
- Relationship with other laws
 - Consumer protection
 - Privacy