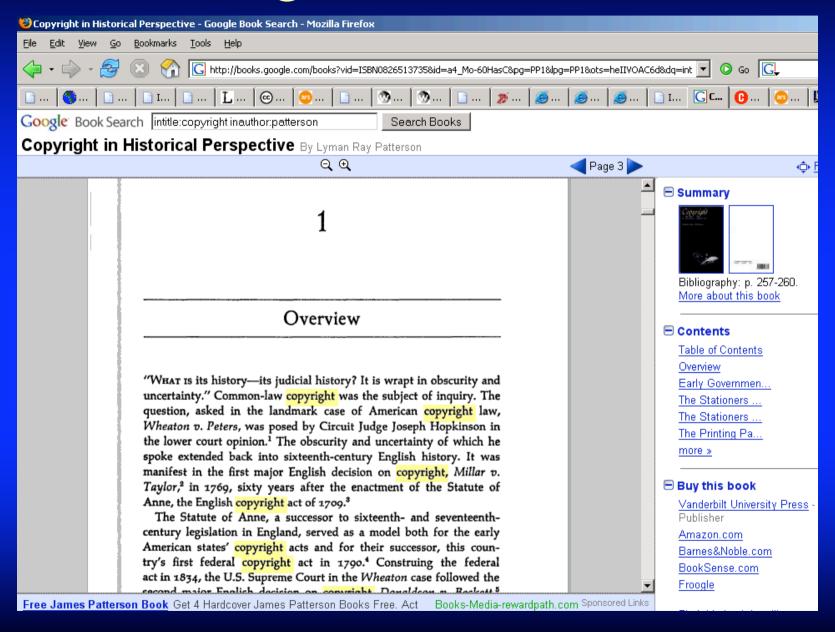
Google Book Search and Fair Use

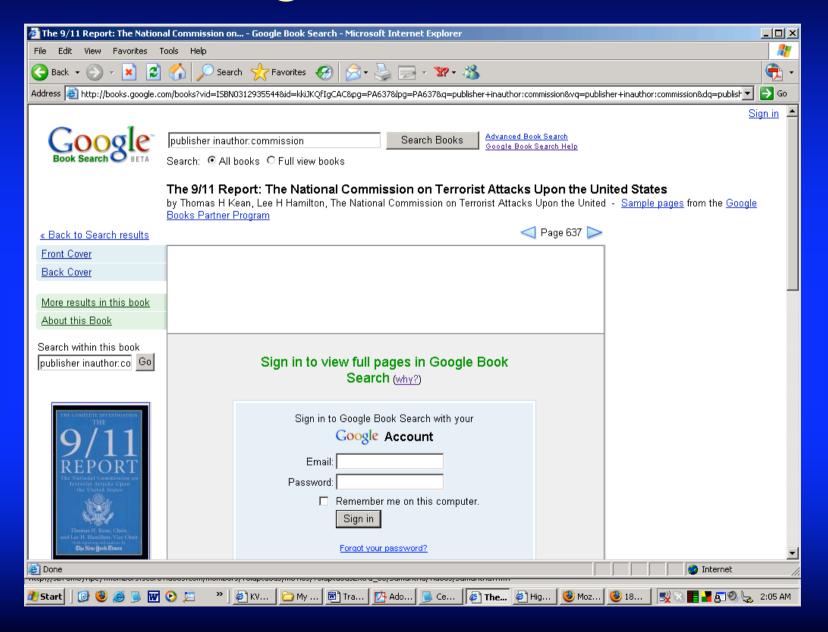
Centre Propriété Intellectuelle et Innovation – Facultés universitaires Saint-Louis Centre de Recherche Informatique et Droit – Facultés universitaires Notre-Dame de la Paix Namur Chaire Arcelor – Université catholique de Louvain

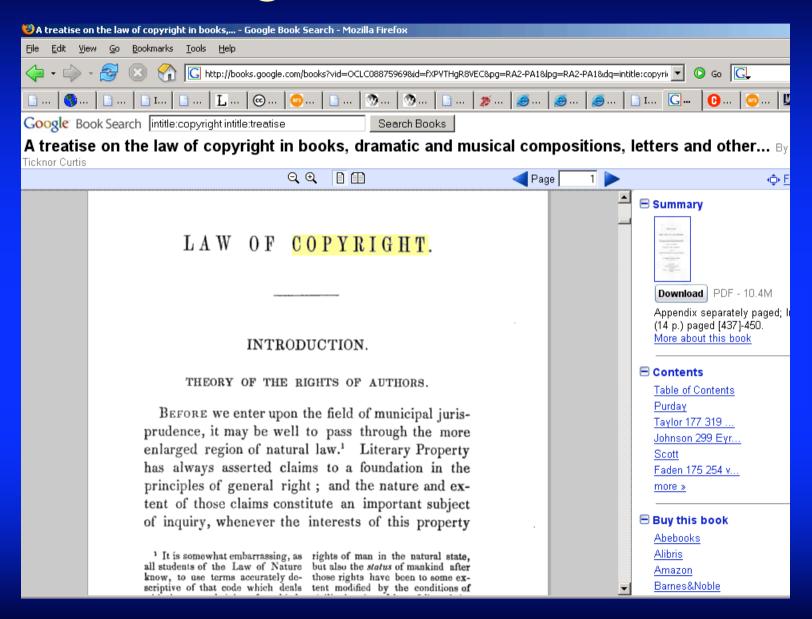
Sept. 28, 2007

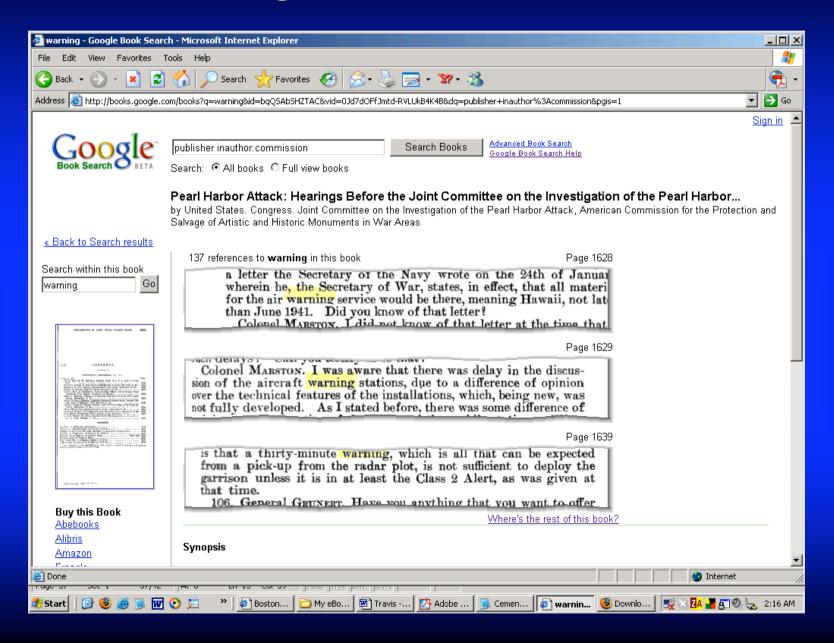
Hannibal Travis

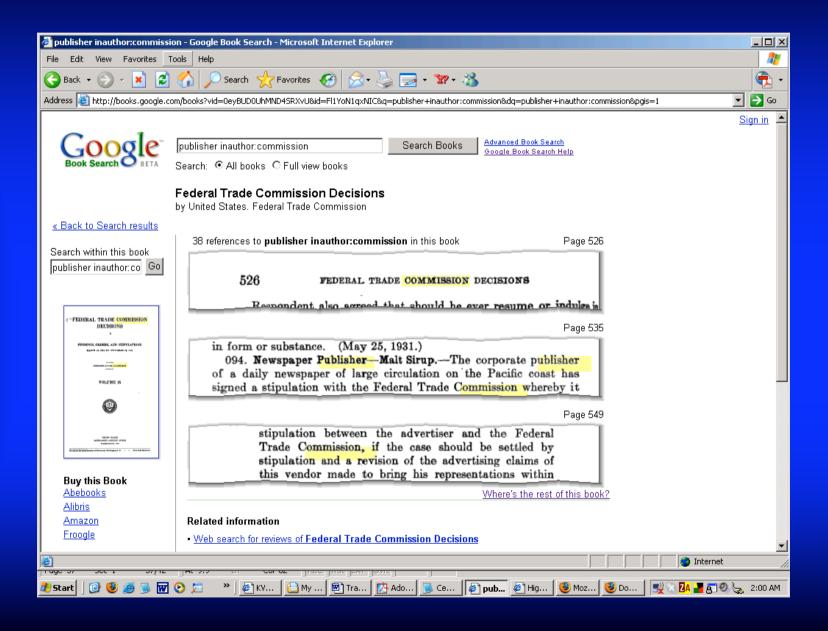
- → Google Book Search is unique
 - Promise of all the world's knowledge
 - 20+ million books in UM and UC system libraries
 - Aggressive Google pursuit of previews from publishers in U.K., France, Italy, Germany, the Netherlands, and Spain
 - Scalable to Latin America, Africa, Asia
- → Google Book Search is free
 - Free of charge, unlike Netlibrary, Ebrary, Jstor, or Proquest
 - Free of censorship, unlike many school and local public libraries
 - Free to download in full, when in the public domain
 - Free to join as an author, if your book has an ISBN no.











- → Changes in Copyright Scope
 - 1790 Act: rights to "print, reprint, publish, and vend."
 - Trade regulation printing of entire books for profit.
 - 1976 Act: rights to copy, distribute, display, and transform.
 - Reproduction Right right to multiply copies (material objects from which work may be perceived).
 - Distribution Right right to disseminate copies (by sale, gift, rental, etc.).
 - Public Display Right right to show an image in isolation.
 - Public Performance Right right to show images in sequence (movie theater, TV, etc.).
 - Derivative Work Right right to translate elements of work into new medium, format, or sequel.

- → Changes in Copyright Duration
 - 1790 Act: existing and future works get 14 years, plus renewal.
 - 1976 Act: life of the author plus 50 years; start at creation
 - Published works with existing copyrights got 75 years
 - Corporate, and anonymous works got 75 100 years.
 - 1998 Act: life of the author plus 70 years for existing and future works with individual authors
 - Corporate and anonymous works: 95 120 years.
 - Constitutional because it promotes incentives, equity, and consistency (internationally). Eldred v. Ashcroft (2003).
- → Result: more pressure on fair use doctrine to provide a viable "public domain."

Fair Use

- *→ Harper & Row v. Nation* (1985)
 - (1) The purpose and character of the use:
 - Fair use is disfavored for commercial and exploitive uses.
 - News reporting may be commercial, depending on intent.
 - (2) The nature of the copyrighted work:
 - Fair use is disfavored for unpublished and fictional works.
 - (3) The amount and substantiality of the portion used:
 - Fair use is disfavored when entire work, or its "heart," is used.
 - (4) The effect on the potential market for the work:
 - Fair use is disfavored when lost revenue has been shown.
 - First Amendment and the public interest in news does not change fair use analysis.
 - Ability to take ideas and make fair uses satisfies First Amendment.

- → Its use may be transformative in purpose.
 - Improving access to information on the Internet:
 - Kelly v. Arriba Soft (9th Cir. 2003) (copying images for search engine)
 - Creating an index of copyrighted works:
 - New York Times Co. v. Roxbury Data Interface, Inc. (D.N.J. 1977) (copying New York Times Index to help researchers easily find articles in The New York Times)
 - Engaging in comparative advertising and preparing catalogues of works for consumers:
 - Sony Computer Entm't Am., Inc. v. Bleem, LLC (9th Cir. 2000) (copying screenshots of Sony Playstation games as comparative advertising)
 - ◆ Ty, Inc. v. Publications Int'l Ltd. (7th Cir. 2002) (copying Beanie Babies for catalog)

- → Most works involved are factual and published.
 - Google is not displaying illustrations or lengthy expressive passages from library books.
 - Works of a factual character are not within the core of copyright law's protective coverage:
 - ◆ Campbell v. Acuff-Rose Music, Inc. (1994).
 - Works that have been "published extensively" and are "publicly known" are harmed less by copying:
 - Bill Graham Archives v. Dorling Kindersley Ltd. (S.D.N.Y., 2005), aff'd, (2d Cir. 2006).

- → Google is only displaying snippets of a few lines or less.
 - Copying of a work in its entirety does not defeat fair use where it is reduced in size for the ultimate use.
 - ◆ Kelly v. Arriba Soft (9th Cir. 2003) (copying images for display in "thumbnail" versions in search engine)
 - Bill Graham Archives v. Dorling Kindersley Ltd., (2d Cir. 2006) (copying Grateful Dead posters for display at reduced size in illustrated history of the group)
 - Where "ultimate use" is limited, copying of entire work does not favor plaintiff vary strongly.
 - Sega Enters. v. Accolade, Inc., (9th Cir. 1992) (copying Sega Genesis games to make and sell compatible games).

- → Google will help, not harm, sales of library books made searchable with snippet previews.
 - Penn State Press saw its sales triple after inclusion on Google Book Search.
 - Amazon.com found that sales of searchable books were up
 10% in a short period compared to non-searchable ones.
 - The National Academy of Sciences Press and MIT have found that posting full text of books to the Web increases sales of those books by up to three times.
 - Book revenues are trending sharply upward from \$29 billion in 2004 to an estimated \$40 billion by 2010.
 - Book sales doubled between 1992 and 2004, despite the Web,
 P2P file-sharing of up to 7,000 books, TV, video games, etc.

- → There is no potential market for the display of library book snippets in response to searches.
 - Copyright notices do not entail digitization rights, nor is there a deed system for copyrights with names/addresses.
 - The Copyright Clearance Center licenses the photocopying of full pages, not snippets.
 - Amazon.com may license book search, but displays full pages and only of books that are in-print.
 - Courts have rejected the circular argument that fair use should not exist whenever defendant could pay.
 - Bill Graham Archives v. Dorling Kindersley Ltd., (2d Cir. 2006) (fact that defendant did not pay licensing fee did not favor plaintiff because then "fourth fair use factor would always favor the copyright holder")
 - Williams & Wilkins Co. v. U.S. (Ct. Cl. 1973) (photocopying: "loss of presumed royalty income [is] a standard which necessarily assumes that plaintiff has a right to issue licenses"), aff'd by 4-4 vote (1975)

- → Commercial purpose?
 - Google stands to make millions and beat MSFT and Yahoo!
 in search engine battle for share of U.S. advertising market.
 - Earned \$3 billion profit in 2006, on \$10 billion in revenue.
- → Fictional and poetic works?
 - Highly creative core of copyright entire poems?
- → Databases of full digital copies of entire libraries?
 - Will libraries buy fewer copies? Will there be a breach?
- → Harm to market for publishers' e-book backlists?
 - HarperCollins plan to introduce searchable versions of the books in its catalogue and backlist.

Transformative Use Trumps Other Factors

- → Most transformative uses in our society are carried out for profit and by commercial sales.
 - Kelly v. Arriba Soft (9th Cir. 2003); Bill Graham Archives v.
 Dorling Kindersley Ltd., (2d Cir. 2006).
- → Creative nature of work is less relevant when use is for a transformative purpose.
 - Bill Graham Archives (2d Cir. 2006)
- → Copying entire work does not defeat fair use where use is transformative.
 - Bill Graham Archives (2d Cir. 2006); Arriba Soft (9th Cir. 2003); Ty, Inc. v. Publications Int'l (7th Cir. 2002)
- → Copyright owners may not preempt fair use markets merely by offering licenses.
 - Bill Graham Archives v. DK Ltd., (2d Cir. 2006).

The End!